



Chairs

This \$1.00 Solid Oak
Cane Seat Chair,
69c

Solid Golden Oak Chairs, just like the illustration above. Notice the attractive turned spindles in the back, the turned rungs, heavy posts, brass arms and good cane seats. Special net price for this week only, etc.

Suggest the Terms to the Salesman

It's our policy to make this store a real help to every patron—to make our service as prompt, courteous and efficient as can be—to handle only merchandise that we know will give good service—and to arrange the terms on every purchase to suit the convenience of the customer.

10% Discount on Accounts Closed in 30 Days



Such Low Prices Make August Busy

August has had the reputation of being a dull month, but it is a busy one here. Such low prices are never offered except at this season of the year, and many are taking advantage of them. Numbers of patrons are selecting now for fall delivery. Are you? It will pay you to do so.

Dressers

This Exact \$15.25 Solid Oak Dresser, **\$12.50**

Solid Golden Oak Dresser, just like the illustration to the right. It has large plate glass mirror, swell top, four drawers, wood trimmings, and is nicely finished.



The Entire New Fall Stock of Brass and Iron Beds Included in the August Sale of Beds and Bedding

Brass Beds and Iron Beds have never been offered at such low prices as these—prices that will not be approximated again for a year or more, if ever. You will do well to take advantage of these reductions this week, as they cannot last long.

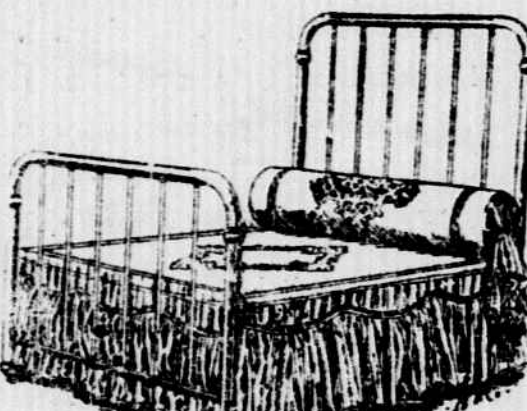
The entire stock of Brass Beds, Iron Beds and Cribs is included in this sale—all the new patterns that have just been received for the fall and winter stock. Every purchase made now is at a big saving. Why not select what you'll soon need now? Purchases stored free until desired.

Some of the Brass Beds

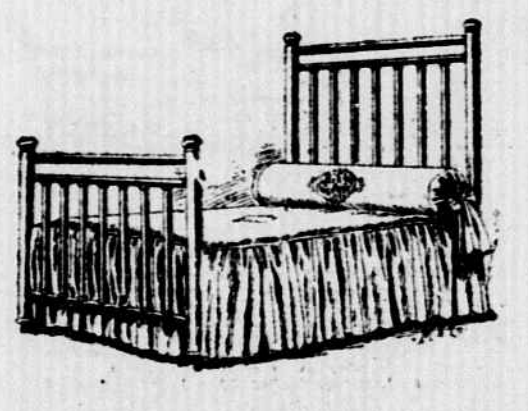
Some of the Iron Beds



\$15.00 Beds, \$6.98
Heavy 2-inch-post Brass Bed, like the illustration above. Has six fillers in both headboard and footboard, neat rod ends in each filler; caps on posts and good polished English lacquering.



\$25.00 Beds, \$13.75
Very Attractive Brass Bed, like the illustration above. The posts are two inches in diameter, have six neat fillers in each end, large cuffs, and polished English lacquering.



\$26.75 Beds, \$19.95
Massive Two-inch-post Brass Bed, just like the cut. Has high head and foot, heavy top rods, seven heavy one-inch fillers in both headboard and footboard, and fine polished lacquering.



\$33.00 Beds, \$21.75
Handsome Brass Bed, just like the cut above shown. The posts are two inches in diameter, have two-inch top rods, fourteen large fillers, each a full inch in diameter, large corner boards, large chills and hard white enamel, and choice of polished or satin finish.



\$2.25 Beds, \$1.48
Full Size White Iron Bed, just like the cut above. Has strong posts, heavy angles, four curved fillers in each end, and hard baked white enamel. Full sizes only in this style bed.



\$3.48 Beds, \$2.48
Strongly Made White Iron Bed, just like the illustration above. It has strong posts, neat fillers, brass balls on posts and hard-baked white enamel. All sizes.



\$6.75 Beds, \$4.48
Heavy White Enameled Iron Bed, just like the illustration above. They have high posts, both headboard and foot trimmed with brass rails and brass knobs, posts one and a half inches in diameter, and a sixteenth inch in diameter, and finished with hard-baked enamel. All sizes.



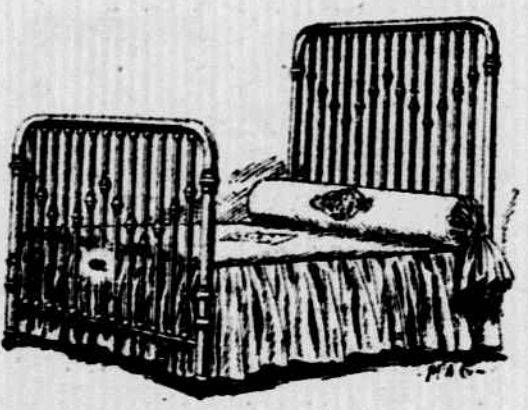
\$7.25 Beds, \$4.98
Heavy Bed, like the illustration here shown, posts being one and a half inches in diameter; 5 heavy straight and scroll fillers and excellent hard baked white enamel.



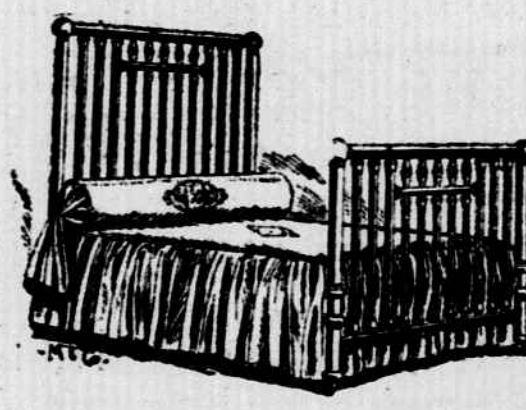
\$34.00 Beds, \$23.75
Very Attractive Bed, just like the illustration above. The posts are two inches in diameter, have seven fillers in both headboard and footboard, each filler being a full inch in diameter and finished at each end with large, round rod ends. Choice of bright or satin finish, in all sizes.



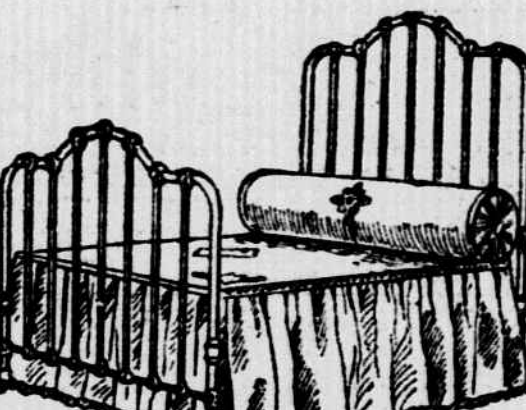
\$40.00 Beds, \$29.95
This handsome bed is just like the illustration. The posts are full two inches in diameter, each end has sixteen large 3/4-inch fillers in both head and foot boards; large one-inch cross rods and finest quality lacquering. Special price for this week, \$29.95.



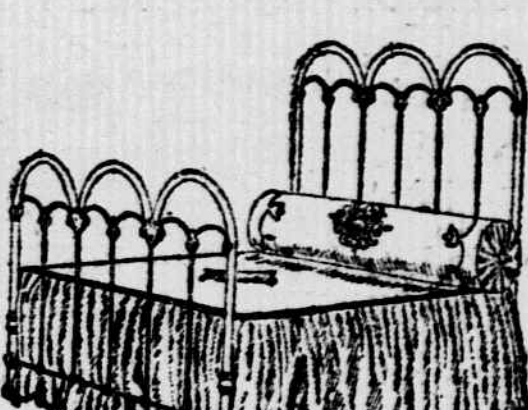
\$48.00 Beds, \$38.50
Very Heavy Brass Bed, like the illustration above. The posts are two inches in diameter, each end has thirteen heavy one-inch fillers, trimmed with attractive mounts; large cuffs and polished English lacquering.



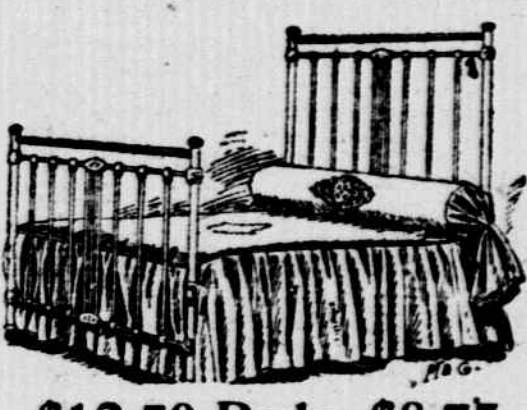
\$50.00 Beds, \$39.50
Heavy Brass Bed of the design above shown. The posts are two inches in diameter, have two-inch top rods, large corner balls, eleven one-inch fillers in each end, and choice of bright or satin finish.



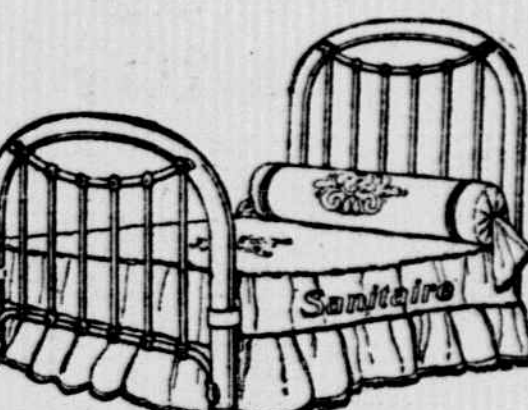
\$8.25 Beds, \$5.98
Massive Continuous-post White Iron Bed, just like the cut shown. The posts are one and a half inches in diameter, have seven heavy fillers in both headboard and footboard, large chills and hard white enamel. Blue or green beds of the same pattern. \$1.00 more. All sizes.



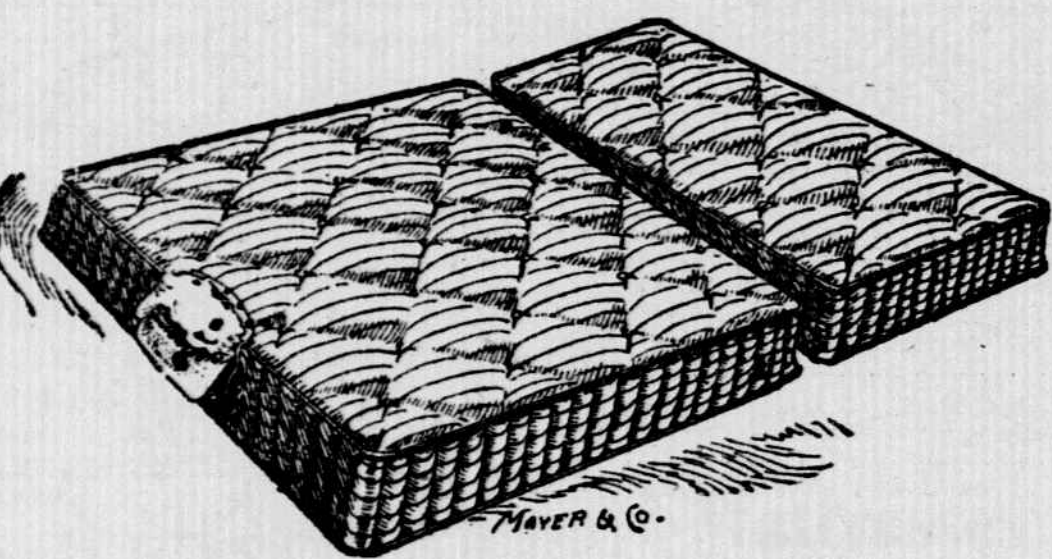
\$8.75 Beds, \$6.98
Heavy Continuous Post White Iron Bed, like the illustration above shown. Have heavy posts, ten heavy fillers, large chills and excellent white enamel.



\$12.50 Beds, \$8.75
Very Pretty Iron Bed, like the pattern shown above. Has heavy posts one and a quarter inches in diameter, has nine heavy fillers, large brass rod on head and foot and fine white enamel.



\$13.50 Beds, \$10.75
Heavy Two-inch Continuous Post "Sanitary" Steel Bed, like the illustration here shown. Each end has six large fillers, ball-bearing casters, interior white enameled and posts hand-rubbed blue enamel.



"Bird's-Eye Maple" Dressers and Chiffoniers

This Large \$31.00
"Bird's-Eye Maple"
Dresser,
\$25.75

Large Dresser, like the illustration to the left, in beautiful "Bird's-Eye Maple." Has beveled French plate mirror, full swell front, claw feet, four drawers, wood trimmings, and is nicely polished.

This Exact \$29.00 "Bird's-Eye Maple" Chiffonier,

\$23.98

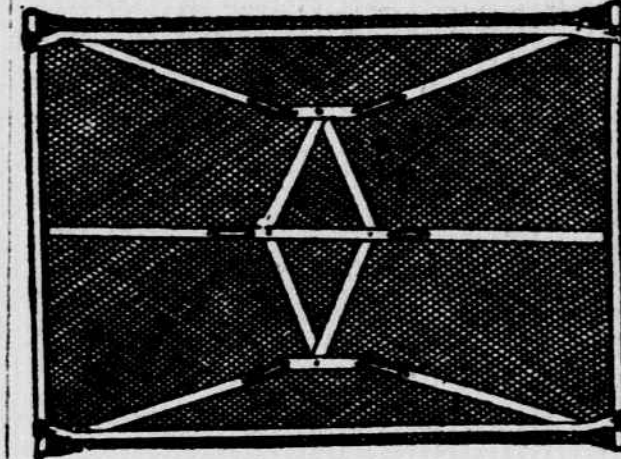
Large Chiffonier, like the illustration to the right, matching the above illustrated Dresser. Has beveled French plate mirror, full swell front, six drawers, wood trimmings, claw feet, and is highly polished.

"Stearns & Foster" Mattresses, The Best Values at Any Price

No matter what price you desire to pay, you get the best value in a Stearns & Foster Mattress. They are made by the world's largest mattress manufacturer, made by a process that is unequalled anywhere, and will wear longer than mattresses of any other material. Each mattress is made of 300 flimsy webs of felt, made so it will never get hard or lumpy, and will never need to be remade.

For comfort, cleanliness and durability nothing can equal one of these mattresses. The laced opening on the end of the mattress you receive shows that the grade of felt in its construction. You see what is delivered you in the Stearns & Foster Mattress.

\$11.75 to \$25.50
Stearns & Foster Felt Mattresses,
\$8.00 All-Cotton Mattresses, \$5.98



\$4.50 National Link Springs, \$2.98

Refrigerator Reductions

Radical price cutting has put our excellent line of Refrigerators at prices lower than those asked for even the very poorest grades. The Leonard's Seamless Porcelain-lined, Leonard's Grand Rapids and the White Frost makes all included in the price cutting.

This \$39.75 Seamless Porcelain-lined Leonard Refrigerator, \$33.75

\$25 White Frost Refrigerators . . . \$20

\$30 Leonard's "Grand Rapids" Refrigerators, \$22.50

This \$3.00 All-Iron Woven Wire Spring, **\$1.98**

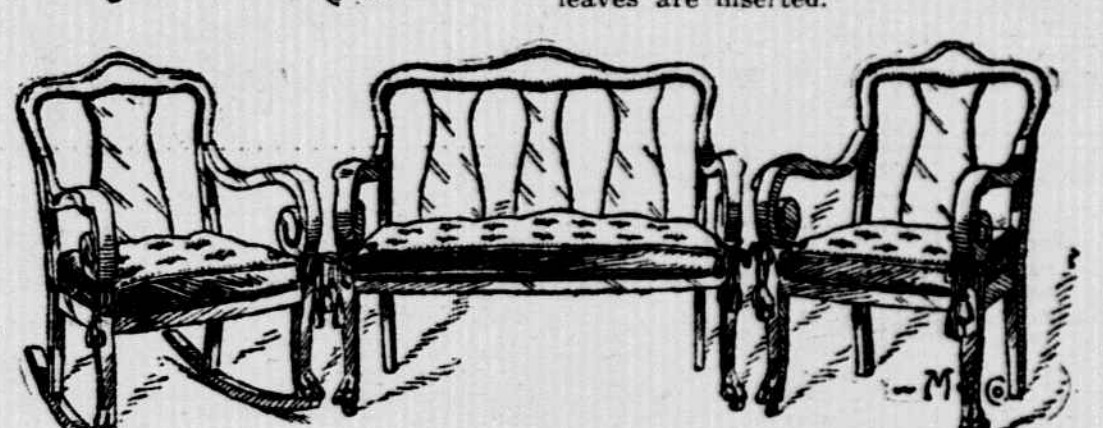
Strongly Made All-Iron Woven Wire Spring, just like the cut to the left. Frame has large tubular sides, heavy angle-iron ends, six flat steel band supports, six helical springs and good woven wire fabric. All sizes, for either wood beds or metal beds.

\$4.50 National Link Springs, \$2.98

Hastings Dining Tables This \$30.00 Solid Quartered Oak Hastings Table, **\$24.98**



Handsome Solid Quartered Oak Hastings Dining Table, just like the cut to the left. The top is made of solid quartered oak, handsomely polished. It is 44 inches by 72 inches, extends to six feet, has three leaves, Tyden removable top and Tyden leaf lock that locks top when closed or when either one, two or three leaves are inserted.



This Exact \$45 Three-Piece Loose-Cushion Parlor Suite . . . **\$33.75**

Notice the beautiful design of this Parlor Suite and its construction and finish. Consists of three pieces, exactly as illustrated, with Large Settee, Armchair and Arm Rocker. Each piece has large roll arms, heavy claw feet, panel in back, and is handsomely polished. The seats have spring supports and are furnished with loose cushions in green silk plush, tied with tassels.

BOAT CLUB GOSSIP AND OTHER AQUATIC ITEMS

Wm. B. Laub, Jr.

Reports from the Monumental City show that the coming Middle States regatta will be the largest meet the association has ever held, and practically all Baltimore is assisting in making it a success. Launches have been loaned the committees in charge of the course, barges donated for the seating of guests at both the Ariel and Arundel clubs and substantial subscriptions given by merchants to defray the expenses of the regatta.

The Middle States is one of the biggest regatta associations in the country, second only to the National, and in fact, all the active clubs in the latter are connected with the Middle States.

New York, Philadelphia, Baltimore and Washington are the most active rowing centers in the country. The first regatta of the Middle States Association was held at Newark, on the Passaic river, and for a number of years was rowed there annually until conditions became such that the races could no longer be held there and the famous old course upon which many important scores were settled was abandoned.

Then the regatta was held on the speedway course of the Harlem river, New York. In 1903 the regatta was awarded to Washington and since then it has been held in Philadelphia, New York and Washington in alternate years. This will be the first time the regatta

Boston, although holding a regatta on the same day, will send several crews. The regatta of the Middle States regatta will witness one of the greatest rowing carnivals ever held in this country. The New Yorkers have three reasons for coming to Baltimore in force, one of which is to return the compliment the Monumental City oarsmen paid to New York in 1909, when they sent eight entries. The Ariel captured that regatta by winning three firsts and two seconds in the home waters of the New Yorkers, and so of course the Gothamites have thirsted for revenge.

They are therefore coming down in sufficient numbers to capture the Labor day meet if possible, and thus wipe out the defeat of 1909. Then, again, the New Yorkers are suffering under the defeats which they encountered at the Nationals and are looking to the Middle States to retrieve their fortunes.

The New York Athletic Club's four is anxious to again cross oars with the Arundels and even up the score for their defeat at Saratoga. The number of oarsmen from New York will be the largest ever sent out by that city in its history. Philadelphia, with its twelve clubs, will send a list of entries which would in itself make a big regatta. It is predicted that nearly every club on the Schuylkill will have an entry.

Washington also owes it to Baltimore to make a number of entries, as the Arundels and Ariel have always responded to the call of the locals whenever they have held a regatta.

The Monumental oarsmen have the promise of the Argonauts of Toronto, Canada, that they will make entries, and

pledged to the elimination races to select three boats to defend the international cup to be held on Huntington bay August 30 and September 1.

The race for the cup has been postponed on account of the dockyard strike at Liverpool, and the English contenders are not expected to arrive until after Labor day.

Nine boats have been entered for these races, and the postponement was arranged so that all would have ample time in which to "tune up."

Commodore Melville stated that the dates were set as far ahead as possible because the committee realized that as not one of the boats was ready, they should have every day possible to complete their work.

Those present at the meeting included Commodore Melville, Rear Commodore J. Stuart Blackton, Victor I. Cummock, Henry R. Sutphen, Frank W. Morley, Charles P. Tower, Arville Pell, J. M. Shaw and Morris Whitaker. The boats entered for the elimination races are: Dile IV—Melville, Heckacher and Burnham, 39 ft. 6 in., 500 h.p., Motor Boat Club of America. Restless H-T, E. Chaseworth, 39 ft. 6 in., 500 h.p., Motor Boat Club of America. R. G. E.—Harris Hammond, 39 ft. 11 in., 500 h.p., Motor Boat Club of America. Sand Burr H-A, K. and C. D. White, 20 ft. 30 in., 500 h.p., Motor Boat Club of America. Samuels H—Melville and Heckacher, 29 ft. 30 in., 500 h.p., Motor Boat Club of America. Vira—J. S. Blackton, 32 ft., 500 h.p., Motor Boat Club of America. Vira—J. S. Blackton, 32 ft., 500 h.p., Motor Boat Club of America. Not named—Thos. B. White, Port Washington Yacht Club.

Westminster and one of the challengers for the British international cup. The new craft is a hydroplane of the multiple step type and is similar to the Pioneer, but much lighter than the English flyer.

The American boat will be driven by a water screw and will be equipped with specially built engines of 500 horsepower.

George Fitch expresses a few opinions in Motor Boat regarding high-powered races as follows: Motor boat racing is the sport of our sports next to swimming and the noisiest next to base ball. The requirements for a motor boat race are a river with least four feet of water in it, a couple of "hog troughs" equipped with many hundreds of canned horses and at least two owners, each of whom is perfectly sure that the other boat will break down before his does.

There was once a time when motor boats were participated in by boats with one, two or possibly three cylinder engines. They are not called races any more, however, they are merely pyrites. Today the man who can start the most cylinders into the water is the one to keep the whole business together the longest time is the champion.

In the case of the auxiliary side of the Potomac, the keel boat and the hydroplane. The former is supposed to stay in the water to a rather great extent, but the latter slips blithely from wave to wave, touching a toe now and then. The latter is the factor, and they ride the indifference as to whether they ride the top of the river or the bottom of it they have not yet become as popular as excursion boats.

Several members of the Capital Yacht Club have also been entertained by Mr. Laub this summer while cruising on the lower river.

The twenty-foot Nova Scotia yawl laru, owned by David H. Blacklock, has attracted much attention this week while on the ways at Riley Cumberland's boat-house, for painting and general overhauling. The boat reached Washington from Nova Scotia last week, and the model is new to these waters. It is claimed she is a very speedy craft, and great things are expected of her when she is put overboard next week. The owner expects to take short cruises in her before the season closes.

The time of high water at Washington for the following week, beginning with today, is as follows:

Charles W. Vickery of the Capital Yacht Club is cruising around the lower river on his auxiliary yawl Stranger. Mr. Vickery carried a party of about twenty-five down to Piney Point, where he is making his headquarters.

The yawl Nenemoshia and the sloop Grace are cruising off the Severn today. Capt. "Gene" Hartley and Commodore Hawkins are on the flagship and Otto Brattmeyer, Richard Barry and Royal E. Burnham comprise the crew of the cutter.